Courses in English Course Description



Department 05 Building Services Engineering, Paper and Packaging Technology and Print and Media Technology

Course title Strategic Principles

Hours per week (SWS) 4

Number of ECTS credits 6

Course objective 1.Business issues and practices for printing and digital imaging companies

2.Emerging management trends in the graphic communication industry 3.Einancial and business aspects for graphic communication businesses 4.Value of strategy in achieving success in the graphic communication industry

Prerequisites N/A

Recommended reading Case studies (will be included)

Teaching methods Lecture, assignments and facilitation of case studies.

Assessment methods Term paper (case analysis) turned in at the end of the term, and case facilitation during the term.

Language of instruction English

Name of lecturer Colleen Twomey

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Link http://www.grc.calpoly.edu/faculty-and-staff/colleen-twomey

Course content Graphic communication industry market trends and strategic positioning. Strategies for successfully

positioning a business. Paradigms and business practices for graphic communication companies.

Company analysis using case studies.

Remarks